# **XLVets** go from strength to STRENGTH!

XLVets is a group of progressive veterinary practices committed to UK agriculture.

Our vision is that by sharing experience, knowledge and skills we can deliver an excellent and comprehensive service to all our clients, achieving best practice advice in disease prevention and health management.

By working together, and in partnership with other organisations, we will promote the development and creation of markets for the economic advantage and support of our clients' long term future and prosperity.

XLVets is delighted that in the last four months 6 veterinary practices have joined the group.

- Calweton Veterinary Centre
- Larwood and Kennedy Ltd
- StockFirst,
- Endell Veterinary Group
- Wensum Valley Veterinary Surgeons
- Rosevean House Veterinary Surgery

This brings the current total to 35 veterinary practices operating across England, Scotland and Wales.

The Future of Agriculture in the UK needs A Healthy Industry which needs Healthy Animals. XLVets are committed to being a part of this.

**Co-ordinated Training** Opportunities for... STOCKMEN

UK dairy farmers continue to face considerable business pressures in an increasingly technically complex industry. There can be no doubt that the skills of all involved in managing and working on dairy farms must be continually enhanced if sustainable, profitable businesses are to be developed. Equally the industry must be made attractive to new entrants if individuals of the right calibre are to seek a future in dairy farming.

While a wide range of organisations are currently involved in training and skills development provision, a recent report commissioned by the Milk Development Council (MDC) identified a number of industry shortfalls. Most notably the report titled

'Training & Skills development opportunities for dairy farming' highlighted the following:

- There is no national approach to training delivery with most training providers acting in isolation
- There is no clear framework for training and development
- Training and development is not actively promoted
- There is no accreditation of training delivery
- In order to address the opportunities identified in the report and to encourage increased
- uptake of training and development among all levels of staff working on dairy farms, the

MDC has commissioned Stockmen UK, the Association of Professional Herdsmen. to develop, implement and subsequently operate a national, co-ordinated training and development scheme. This scheme is being supported by Lantra with their online competency framework which helps herdsmen identify the training most appropriate to their needs.

The Norfolk Boys!

The XLVet member practices already deliver a wide range of training for herdsmen, and so XLVets will be pleased to support Stockmen UK with this project which will provide a one-stop shop for training from April this year.

More information will be available from your XLVet practice or www.stockmenuk.com



March 2007

## **MASTITIS LEVELS**

Do we have to live with high levels of mastitis? By Peter Edmondson.

What are you doing about it?







# DO WE HAVE TO LIVE WITH HIGH LEVELS OF ...Mastitis?



Peter Edmondson - Shepton Veterinary Group



## Peter Edmondson - Shepton Veterinary Group, Somerset

Peter Edmondson is one of seven dairy vets from Shepton Veterinary Group in Somerset, a member of XLVets. He has a special interest in mastitis and is a RCVS Specialist in Cattle Health and Production.

there is the milk that is discarded but the real problem is that it takes up so much time and distracts from milking. We have made significant progress in reducing cell counts, but have had little impact on clinical mastitis over the past 10 years.

## So what else can we do?

the dry period, but what's the benefit? Is this a sales con, or does it really make a difference?.

Once the cow starts to bag up again, the iron

happen any time around calving or lactation,

**Figure 1** shows the findings of a New Zealand study where they found that half of all cow teats were open ten days after dry off. If they could draw the teat and milk came out the end readily, then this was described as an open teat. The experiment was repeated at six and eight weeks where they found that one in



## So what's the advantage of using Orbeseal? The answer is found not from research papers or the drug companies; the answer comes from our farm clients.



Almost half of our clients now use Orbeseal in combination with antibiotic dry cow therapy at dry off and they all have the same comment, it reduces mastitis. I have yet to meet a farmer anywhere who used Orbeseal and tells me that it has not made a real difference. Let's take two farm examples from our clients.

# CASE STUDY 1

Two years ago, one of our clients kept his dry cows on an outfarm where they would calve. They were brought back to the main herd two days after calving. Around the time of calving he had major problems with toxic E. coli mastitis. Cows were leaking milk before calving and the bugs got into the udder. A lot of visits, expensive medicines and nursing time was spent on these cows. We advised the use of Orbeseal with his antibiotic dry cow therapy and the result was quite spectacular; cows did not leak milk and toxic mastitis stopped dead. A real success for everyone, the farmer and

## his cows.











## **CASE STUDY 2**

In the summer of 2005, one of our clients wanted to reduce his mastitis levels. This is a 300 cow herd which calves all year round with an average yield of 9,000 litres. The cell count runs at 150,000, so he has good control of contagious mastitis. His mastitis rate was 46 cases per 100 cows per year, which was about the national average, but well above the target level. He was getting several toxic and sick cows.

We assessed his mastitis management and recommended two changes, predipping and to use Orbeseal with his antibiotic dry cow therapy. Our client was very sceptical about Orbeseal; he had heard about all sorts of products claiming success, but he was cautiously prepared to give it a go. The good thing about mastitis is that it's so easy to measure and see success or failure. It's far

more difficult to assess the advantages from vaccinating the herd against Lepto or BVD.

One year later, I analysed his mastitis records to see the effects of these changes and was guite staggered by the results. To fully analyse the effects of Orbeseal, we excluded mastitis cases from heifers, as these never received Orbeseal.

Figure 2 shows that his overall level of clinical mastitis has fallen by 60% from 46 to 18 cases per 100 cows per year, well below the target of 30!

Figure 3 shows that in the 10 months before cows started calving down with Orbeseal, he had 10 cows with mastitis within 14 days of calvina. In the 10 months after it's use, this had fallen to 2.

Figure 4 shows that the amount of mastitis in the housed period had reduced from 31 cases per 100 cows down to 8, a 74% reduction.

So, was this reduction due to predipping or the Orbeseal? The answer is it's a bit of both, but it's my view that the greatest reduction was from Orbeseal. My reasons for this are that in figure 2 we see the reduction in all clinical cases. If predipping was the main factor in the fall, we should see the same pattern in Figure 3. However, this shows a far greater reduction and this is the Orbeseal effect. Calving pattern is not an issue as the herd calves all year round.

We wanted to look at the economies as there must be a payback. This farm has a 25% culling rate so this means that for every 100 cows, we will use Orbeseal on 75. We reduced the mastitis incidence by 28 cases per 100 cows per year. Our farmer estimated that every case of mastitis cost him £135. We did the sums on these figures and the cost/benefit was 840%.

Part of this was from predipping, and we estimated that, at most, predipping accounted for 40% of the drop. It still meant that there was a payback of 500% from using Orbeseal with antibiotic dry cow therapy.

Our client pointed out that these figures were not quite correct. He said that as there was a massive reduction in post calving mastitis, which are the most expensive cases, the payback was really higher than 500%.

Orbeseal is not the magic bullet; if you have problems with housing, the milking machine, poor teat preparation etc then you will still have more problems and these must be addressed. Orbeseal is a very good tool in stopping new infections entering the udder during the dry period, but cows still need to be kept in clean housina.

## **ADVICE**

From Peter Edmondson, Shepton Veterinary Group

antibiotic dry cow therapy will reduce subclinical infection and cell counts, while Orbeseal will reduce the risk of bugs getting into the udder during the dry period. Organic herds will use Orbeseal on low cell count cows on its own. Yes there are extra costs from using Orbeseal, but the payback is very areat. The results are less mastitis, fewer sick cows and more milk. Better still, one of our milkers commented that he spends more time milking rather



# LEPTOSPIROSIS Plan ahead for full Leptospirosis cover

At grass, uninfected cattle are suddenly Aexposed to the urine of infected animals that may be shedding leptospires. Cows become infected through urine splashing into grass is also a relatively favourable environment for leptospires and these organisms generally survive for longer outside the host in mild spring conditions. That's why the spring is such a peak time for disease transmission. According to XLVet Alistair Macpherson, it's crucial that all cattle are protected for turnout.

'Many beef and dairy producers routinely vaccinate against leptospirosis in the spring. If they run open herds the cattle will inevitably become exposed to the disease at some stage as carrier animals are brought in Even so-called 'closed' herds are at risk if closed still buy in the odd bull or bargain animal, which of course further exposes them to risk of infection,' he says.

National leptospirosis diagnostic figures as Bovine Leptospirosis Information & Screening Service (BLiSS) continue to show that over 70% of tested unvaccinated cattle herds have been exposed to infection.

but not necessarily highly visible,' Alistair points out. 'Whilst the catastrophic face of the disease - abortion storms and milk drop - may not be as prevalent as it once was, the grumbling disease problem -manifesting itself as depressed herd yield, a background infertility problem and weak calves - very definitely is."

'It is important to realise that the impaired fertility effect can easily cost a milk producer as much as £100 a cow per year - and that certainly puts the cost of annual vaccination into perspective. Of equal importance is the fact that bovine leptospirosis is also a nasty zoonotic disease, which can affect farmers, their families, staff and vets - a pretty powerful argument in favour of widespread vaccination

disease, building up natural immunity is not a reliable method of control as animals excreting the infection in their urine can infect new unexposed animals. Leptospirosis is also a zoonotic disease, which puts family, staff and vets at risk.

'If you currently run an unvaccinated herd the best policy is to screen for infection regularly using a bulk milk test which avoids the need for blood sampling individual animals,' Alistair advises. 'The test will show the level of infection in the herd and provide a starting point for developing a control strategy with your vet."

For those vaccinating for the first time it is important to plan ahead as a primary course of two Leptavoid-H injections four to six weeks apart, with the second treatment recommended to be carried out at least two only the new crop of youngstock will need two vaccinations so the first dose can be done in advance so that the second can coincide with the main herd booster vaccination. It is also important to include any stock bulls and animals bought in during the year should be given a primary course when they join the booster vaccination programme.





leptospirosis as vet another cost, especially fertility means most farms cannot afford to leave their herds unprotected.'

## **Fact File**

## About LEPTOSPIROSIS

Lower conception rates, abortions or weak calves may indicate a leptospirosis problem. Environmental factors that increase the risk of the disease include:

- Open herd
- Use of bulls
- Co-grazing with sheep which act as a reservoir for the disease but show no clinical signs
- Access to open water courses

All these risk factors are commonly found on UK dairy and beef farms.

## Why Vaccinate?

Following a positive bulk milk test or blood sample, vaccination is the only practical way to control leptospirosis in dairy herds, and should take place in the spring prior to turnout. Natural immunity is not a reliable method of control and will not deliver complete protection against the disease. Relving on natural immunity also means people handling the stock are at risk from infection. Remember, humans can also catch leptospirosis!

# WHAT ARE **DOING ABOUT**

So what are you doing about BVD on your farm? How far along the path to improved performance have you gone? And could you do more?

## PATHS TO PERFORMANCE/STEPS TO SUCCESS

The BVD virus is now widely recognised as a significant cause of disease and financial loss on farms throughout the world. So much so, that many countries have set up control and eradication schemes. In the UK, farmers who vaccinate their herds against the BVD virus see improvements in herd health and production. For some of them, the aim is now to totally eradicate BVD infection from the herd, and make further performance improvements.

## Step 1: Herd is untested and unprotected

XLVets provides a free screening service for BVD. So pick up the phone now and request some testing. There are proven cost-benefits in vaccinating against BVD - a 200-cow dairy herd could save 2.3p per litre, a suckler herd can save at least £50/cow/year.

### Step 2: Herd has just been tested

Depending on the results of the bulk milk test and/or blood tests, and your herd health objectives, your XLVets member can advise whether you take step 3 or go straight to step 4.

## **Step 3:** Heifer-only vaccination

If PI animals have been present in the main herd, then cows will have built up some immunity to the disease. However, heifers



and youngstock will usually have been reared away from the herd and could be naïve-never having had exposure to the virus. A first encounter with the BVD virus can be very detrimental to health and fertility. In fact, experiments have shown that heifer fertility can drop from around a 75% conception rate down to about 30% if animals are exposed to the BVD virus during the first 21 days of pregnancy. This loss is not always recognised on-farm because the embryo is re-absorbed and the heifer returns to service.

So vaccinating all the heifers will protect them from the virus and safeguard their fertility. It also prevents the creation of any new PI animals.

However, the unvaccinated cows in the herd could still suffer reproductive losses and reduced performance, and produce further PI animals.

Since this approach fails to protect the bulk of the herd, and the level of immunity is unpredictable, step 4 is the recommended approach.

### Step 4: Whole herd vaccination

STEP 4

**STEP 3** 

By vaccinating the whole herd, all animals are protected. However, PI animals may be present in the herd and no amount of vaccine will change their status: they are persistently infected for life. These PIs will shed the virus, and challenge the vaccine's protection to the rest of the herd. And a PI dam will always give birth to a PI calf. So there is still scope to improve herd performance further.

STEP 5

### **Step 5:** Whole herd vaccination + Pls identified and removed

By going on a PI hunt, and removing these virus-shedding culprits from the herd, you are removing the BVD source. So the virus is not posing any challenge to vaccinated animals. Further improvements in performance may be seen - not just reproduction and fertility, but also animals with stronger immune systems resulting in e.g. fewer respiratory diseases.

To maintain these benefits, care must be taken to prevent the virus re-entering the herd. Biosecurity is paramount.

## ULTIMATE GOAL: A BVD FREE HERD.

The ultimate goal is a BVD free herd. Protection for the herd can be maintained with vaccination. Once regional or national freedom from disease has been achieved and when appropriate biosecurity is in place, it is realistic to consider ceasing vaccination.

## The PI animal

The source of the BVD virus, is what is known as a persistently infected (PI) animal - it will have been infected with the disease via its mother, in early pregnancy. Once born it will shed the virus persistently and expose its fellow herdmates to the disease.

PI bulls are a real threat. Not only do they continually shed the virus, but their semen is also a source of the BVD virus. Always blood test new bulls before they come into the herd.

## Persistently **INFECTED ANIMALS**

shed the BVD Virus and cause:

- Abortions
- Infertility
- Mucosal Disease
- Immunosuppression
- Depressed milk yields •
- General poor health

## **Total eradication of BVD**

The BVD virus has been totally eradicated from Sweden and Norway. As a consequence, vaccination has been able to cease. Crucial to this BVD-free status are stringent biosecurity measures, ensuring no re-introduction of the virus into the national herds.

BVD has also been totally eradicated from the Shetland Islands. Here again, the geography is a major plus in preventing re-entry of the disease. The Orkney Islands is on track to be BVD-free too.

## But what about the rest of the UK? National strategy

Three BVD control and eradication schemes exist in the UK, operated under the guidance and regulation of the Cattle Health Certification Standards (CHeCS). These schemes serve to accredit herds with a BVD status and require adherence of a specific programme of biosecurity and testing to ensure freedom from the virus.

In 2005, the possibilities of a national BVD Control and Eradication Campaign were discussed by a group of industry bodies including DEFRA, the NFU, EBLEX, breed



societies and animal health companies. It was led by Professor Joe Brownlie of the Royal Veterinary College, a UK leading authority on the BVD virus.

It was agreed that a national strategy was ultimately the way forward, but that it needed the involvement of both vets and their clients. Also, that eradication should focus on getting a specific area of the country clear - reducing the risk of the disease re-entering.

## **Eradicating BVD in East Anglia**

Stemming from the meetings on national strategy - a new BVD eradication scheme has now been launched by the regional Holstein Clubs in Norfolk and Suffolk, headed up by Professor Brownlie. The aim is to eradicate BVD from participating herds and also prevent them from re-infection.

Already 30 farms have signed up for the scheme and a third of them have initiated blood testing.

Professor Brownlie and his RVC team will be collecting data throughout the trial to assess the cost-benefit to participating herds, and identify and quantify the secondary benefits of being a BVD-free herd.

## **Eradication plans in Somerset**

The relatively low and dispersed cattle population of East Anglia, means that biosecurity is easier to manage than in the more densely stocked areas of the south west.

XLVet Geoff Singleton of the Kingfisher Vet Practice in Crewkerne says: 'In cattle dense areas, it can be hard to achieve total biosecurity, as it's not just a case of guarantining and testing new arrivals of cattle. The BVD virus can be spread by infected cows having nose to nose contact over the fence with neighbouring herds, and by people visiting from farm to farm. Sheep and deer can spread it too'.

So maintaining whole herd vaccination in conjunction with eradication should be the way forward. XLVet Paddy Gordon of Shepton Veterinary Group in Shepton Mallet has just

started working with the Royal Veterinary College on a three year research programme which aims to eradicate the PI animals from herds. In collaboration with the RVC, It will also assess a whole range of health and disease levels on 30 of the practice's farms, including fertility problems and abortions.

Immunosuppression is another one of the effects of the BVD virus,' explains Paddy. "This means cattle can have a lowered immune system and therefore be more prone to, for example, pneumonia, or TB. So the programme also includes measurements of mastitis levels, calf diseases, and respiratory disease'.'Most of our dairy farming clients are already vaccinating against BVD. They are seeing fewer PI calves, mucosal disease and poor doers than ten years ago, before BVD vaccines became available. Also very apparent is the reduction in abortions and

infertile cows. One farmer used to have one or two abortions per month - that's all now stopped thanks to vaccination'.

'Clearly vaccination has already proved effective on these farms. However, we are now looking to see whether we can improve things further, by identifying and removing any PI animals'.

'On one farm we blood tested all 300 youngstock, and found 2PIs amongst them. These have now been removed. If left in the herd, they would have continued to shed the virus and increased the disease challenge levels that their fellow herdmates were being exposed to'

'In this high density cattle area, eradicating Pls needs to go hand in hand with vigilant biosecurity."

## Here in Somerset, total eradication of the disease in a herd and then ceasing vaccination is just too risky at the moment.

Geoff Singleton - Kingfisher Veterinary Practice, Crewkerne



## **PI hunting**

If you are already vaccinating but think you'd like to make further improvements to herd health, by getting rid of the Persistently Infected animals from your herd, then discuss it with your XLVets member.

Hunting down a PI requires a methodical step-by-step approach to home in on the guilty animals. An initial bulk milk test will give an indication of whether there may be PI cows in the milking herd. Blood testing will be needed for youngstock and bulls. Your vet can then advise the next step.

A slower approach to eradicating PI animals, (if you don't want to test the whole herd), is to carry on vaccinating animals, and just blood test all heifers, heifer calves, and of course any new bulls. This prevents any new PI animals entering the herd. After a period of years, any PIs present will have been culled or died, and so there will be no source of the virus.

But biosecurity will be essential to keep out any new Pls. For example, don't bring in any new stock without first blood testing them!

## TAKE ACTION!

The starting point for action is to talk to your XLVets vet. No doubt, discussions on BVD have already been a part of your herd health planning. An action plan can be drawn up to eradicate BVD from your herd.

## **BVD** action plan

- 1. Find out what levels of BVD infection and/or exposure your herd has now. This involves bulk milk sampling and blood sampling as advised by your vet.
- 2. Depending on your individual herd situation - make plans to vaccinate naïve animals, eradicate the persistently infected animals and devise biosecurity measures which protect your herd from the virus coming in.
- 3. Regularly review your situation with bulk milk and/or blood sampling.
- 4. Maintain immunity in vaccinated animals with an annual BVD booster vaccination.

## Make BVD vaccination easier

- Talk to your vet and work out how much vaccine you need and which animals to target.
- Arrange BVD vaccinations to coincide with leptospirosis vaccinations and save time.
- Use an automated syringe gun which reloads vaccine and makes the job quicker.

# **Prevention...** ... is better than cure!

There never seems to be a quiet time in the farming calendar however planning ahead for your control of worm parasites is easier at this time of year. Firstly, it is a New Year which proffers a time to change and secondly there are best practice guidelines to follow using the acronym SCOPS - Sustainable Control of Parasites in Sheep.

The underlying facts are that anthelmintic resistant (AR) worms are now a significant feature on most farms. Also eradication of worms is not possible and new anthelmintics treatments are unlikely to be available for some time. Therefore control revolves around making best use of what is currently available

## Late winter and spring 2007

Following SCOPS recommendation, the main considerations for this time of year are to guarantine treat new in-coming sheep (over wintered pasture) and treat ewes around the period of lambing when their immunity levels are low. In the case of guarantine treatments the guidelines are guite specific and include the concurrent use of a levamisole (LM) and an avermectin (ML) wormer, keep sheep off pasture for 24-48 hours and then turn onto 'dirty' pasture for the quarantine period of 21 days.

In the case of treating ewes consider whether to incorporate a flukicide for the control of fluke.

## Plan ahead with your XLVet

Preserving the range of anthelmintics is based on using an annual rotation through all three groups. A calendar rotation by following the groups Benzimidazole (BZ White) then Levamisole (LM Yellow) then Macrocyclic

lactone (ML/AV Clear) makes it easy to remember from one year to the next. For example if avermectin drench ML was used in 2006 then a white drench BZ should be used this year and so on.

## Now is the time to plan ahead

- know how and when it is to be used.
- check the calibration by dosing into a 20ml syringe.
- your ewes and lambs. For example nematodirus, tape or fluke may need special consideration.
- Ask your XLVet's advice to protect against specific worms.



• Confirm your wormer group for 2007.

• Request a worm egg count testing kit and

• Clean your drenching equipment and

• Select the appropriate anthelmintics for

## Preserving susceptible worms

There is a particular SCOPS recommendation which may be difficult to implement. 'Clean' pastures allow resistant worms to breed more easily. Worms susceptible to anthelmintics must be preserved on the pasture. One of the easiest ways to make this work is to treat and move the sheep back to their original pasture for a couple of days. The animals will have picked up some susceptible worm larvae during this time and will spread these after moving to the better 'clean' grazing.

## Ask your XLVet

Gone are the days when we could reach out for any wormer off the shelf. Planning ahead today will make the job better for tomorrow.

# ACT NOW...

# **Prevent Lungworm Problems** later this season

Reports in the veterinary press have highlighted an above average incidence rate of husk (lungworm) outbreaks and infection in the last few months, possibly due to the relatively warm and wet weather during late autumn and early winter.

Traditionally, the time to start considering husk prevention is just before turnout. Ğiven that reported cases are up on previous years. and some people will already be planning for turnout, this could act as a timely reminder.

In one herd in Scotland, milk yield had dropped and more than half the herd had a persistent cough. A lungworm outbreak was diagnosed by the vet, and action taken although the farm would have already lost significant income through lost milk sales. What is more, in cases in adult animals, faecal samples frequently fail to show lungworm larvae, making diagnosis difficult. Nevertheless, being aware of the outcome of infection is important.

## Main signs of lungworm infection

- Ranges from mild cough and slightly increased breathing rate to severe and persistent coughing and difficulty breathing
- Reduced weight gain (or weight loss)
- Milk yield drop

Husk infestation occurs as a result of infection with the worm Dictyocaulus viviparus. Cattle develop it after eating forage contaminated

with infective larvae. Once in the gut, the larvae miarate through its wall and a few weeks later they reach the lungs where they begin laying eggs.

Historically, it has been most commonly associated with youngstock but, now, a large number of reported cases are in adult animals which could have a very significant impact on the profitability of a herd.



## Vaccination

This is the best and most effective method of controlling of husk. On farms with previous history of husk, vaccination with Bovilis® Huskvac should be a priority. The vaccine is a live vaccine, made from irradiated larvae which are incapable of causing disease. For dairy calves, vaccination should be completed | Bovilis® Huskvac vaccine.

at least two weeks before the calves are turned out to grass, for suckled calves it should finish two weeks before the calves begin to eat significant amounts of grass. Sustained-release wormers should not be given until two weeks after the final dose of vaccine.

The vaccine produces a very good immune response against disease but it does not prevent all worms from natural infections completing their life cycle. This means that on pasture grazed by vaccinated cattle, there may be a very low level of larvae on the pasture. If not all youngstock are vaccinated, larvae numbers can increase very rapidly, particularly if the weather is wet and warm. which will lead to an outbreak of disease in the unvaccinated animals

Contact your XLVet practice to discuss lungworm prevention options, or to order

# Upgrade your Colostrum

Infectious calf scour is still a widespread and costly problem for UK dairy and beef producers. Farmers recently estimated the cost of infectious calf scour to be as much as £100 per affected calf once all direct costs and labour are taken into account.

There are many causes of infectious calf scours but prevention is always better than cure. The viral causes of scour, rotavirus and coronavirus, cannot be treated with antibiotics - they must be prevented through vaccination and husbandry. Colostrum is an essential source of fluid, nutrients and antibodies to calves. Antibodies protect against disease such as infectious scour. Without adequate colostrum of good quality calves are extremely vulnerable to infection.

In partnership with Schering-Plough Animal Health XLVets are now providing a colostrum testing service. We will use a colostrometer kit to measure the amount of antibodies in a colostrum sample. To find out how good your colostrum is simply bring a 250ml sample of colostrum into the practice and we will soon have some valuable information for you, on the quality of your colostrum and how to improve it where necessary.

Scour protection is an antibodies number game and vaccinating the dam with Rotavec Corona between 12 and 3 weeks prior to calving will boost the number of antibodies in the colostrum. All cows calving over a 9-week period can be vaccinated on the same day.



Discuss the result of your colostrum analysis with your own XLVet. The action taken could be crucial to the health of your calves.

Bovilis HUSKVAC

12 x 1 dose



As a group of progressive veterinary practices committed to UK agriculture, XLVets believe that by sharing experience, knowledge and skills we can deliver an excellent and comprehensive service to all our clients, achieving best practice advice in disease prevention and health management. Effective 'Health Planning' involves a team approach that supports the farmer and the farm enterprise in ensuring that the considerable pool of knowledge that exists within the industry can be implemented on farm to deliver ongoing improvements in animal health and welfare and farmer profitability. XLVets are pleased to be working in conjunction with a number of partnership organisations to make this happen. One of these organisations is The Dairy Group.

# Working Partnerships and Mutual Benefits

## by Ian Powell, Director, The Dairy Group

As the number of registered dairy producers Continues to decline, many of the farmers who remain in business have become understandably more demanding in the quality and sources of advice they seek and accept.

There appears to be a growing acceptance within the industry that it is un-realistic to expect single individuals to have detailed answers to all the questions posed and therefore, we see the emergence of specialists with a wide understanding of the dairy industry, but specialist expertise in particular areas.

The Dairy Group was established following a staff buy-out of the existing ADAS dairy consulting business on 1 November 2004. The Dairy Group consists of 20 consultants delivering specialist dairy consultancy to over 500 dairy businesses across the whole of the UK and overseas. The Dairy Group consultants are also heavily involved in a number of R&D

programmes as well as providing input into various national and international working groups. There are many reasons why The Dairy Group may be invited to become involved in a farm business. It may be to review the business and plan the future strategy, it could be to provide nutritional or business management consultancy or alternatively to assist with immediate problems such as poor milk quality, mastitis control or inadequate milking equipment operation. Whatever the reason for the involvement, for any consultant to make a significant impact, it is critical that they have all the relevant information at their fingertips. Offering advice in isolation is unlikely to be entirely successful and at all times we encourage the client to embrace a team approach with all his expert's liaising and communicating regularly.

The establishment of a 'dairy team' which

We believe the skills brought to the team by the veterinary surgeon can be complimented with the skills and experience of the consultant to the benefit of the farm business.

The Greenfield Project

Regular communication and dialogue ensures that the advice given is consistent. In too many cases where this dialogue is not established at the outset, there are examples of experts being played off against each other, which reduces progress and can be divisive.

The Dairy Group is committed to being the leading source of independent dairy consultancy. We believe that we can add value to our clients businesses and help them to make the right decisions in this challenging industry. By working closely with the farm veterinary surgeon, we believe that the client gains a greater benefit from their combined expertise.